

THE SABE NEWSLETTER

THE SOCIETY FOR THE ADVANCEMENT OF BEHAVIORAL ECONOMICS

Statement of Purpose

SABE is an association of scholars who are committed to rigorous economic analysis and are interested in learning how other disciplines – for example, psychology, sociology, anthropology, history, political science, and biology - further our understanding of economic behavior. An important function of SABE is to serve as a forum for research which may not find either comprehension or acceptance in conventional economics societies. SABE also aims at facilitating communication between economists and scholars trained in related disciplines.

Website: <http://www.sabeonline.org>

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University of Strasbourg

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Contributions for the next issue are very welcome – email: attanasi@unistra.fr

SABE Executive Committee and Board

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Board Members (2012-2016): Gerrit Antonides, Alexis Belianin, Pablo Branas-Garza, Christian Cordes, Angela de Oliveira, Roger Frantz, Cornelia Ohl, Mark Pingle, Jean-Robert Tyran.

As editor of the SABE newsletter, let me emphasize the invitation above for more contributions. They would be very welcome and can be sent to me at attanasi@unistra.fr.

Giuseppe Attanasi

www.sabeonline.org – attanasi@unistra.fr

SABE Country Representatives

SABE Country Representatives are SABE members whom you can contact so as to obtain information about SABE activities in your Region and/or to organize activities within SABE and/or with the support of SABE in your Region. The current SABE Country Representatives are:

Australia: [Gigi \(Jennifer\) Foster](#) (University of New South Wales)

Brazil: Flavia Possas, and Bruno Vio (Gestão Origami, São Paulo)

Canada: [Sonja Novkovic](#) (Saint Mary's University, Halifax, Nova Scotia)

China: [David Ong](#) (Peking University HSBC School of Business)

China: [Shirley Wang](#) (Renmin University of China, Beijing)

France: [Giuseppe Attanasi](#) (University of Strasbourg)

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Israel: [Ofar Azar](#) (Ben-Gurion University of the Negev)

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New Zealand: [Morris Altman](#) (Victoria University of Wellington)

Poland: [Ewa Gucwa-Leśny](#) (University of Warsaw)

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US (Southern Region): [Shabnam Mousavi](#) (Johns Hopkins Carey Business School, Baltimore)

US (Western Region and WEAI Coordination): [John Ifcher](#) (Santa Clara University)

US (AAEA-IBES Coordination): [Gary D. Lynne](#) (University of Nebraska-Lincoln)

Venezuela: [Klaus Jaffe](#) (Universidad Simón Bolívar, Caracas)

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SABE President Communication

From the President's Chair

The SABE 2014 conference in Lake Tahoe is approaching, being organized by Mark Pingle. The plan includes great keynote speakers (Nobel Laureate Vernon Smith, Ulrike Malmendier, and Paul Zak), fun social activities (receptions, dinner, and optional dinner cruise, hiking and biking), and a beautiful location. In addition, Mark is organizing a Young Researcher Pre-Conference Workshop, and its plan is so promising that all spots are full by now (but there is a waiting list for those interested).

On behalf of SABE, I am very grateful to Mark for all the work he does to organize this conference so that we can meet, present our research and discuss it with other colleagues, and listen to recent research done by others. This is the second time Mark organizes the annual SABE conference, after doing so also in 2003. We are very fortunate to have such a devoted person in SABE.

After the conference Gerrit Antonides will replace me as SABE President. I want to thank him for his willingness to serve in this position.

I was proud and honored to serve as SABE President over the last couple of years. I also want to thank all the board members of SABE and everyone else who helps keep our organization as an active and important organization of behavioral economics.

I look forward to seeing many of you in Lake Tahoe in July!

Yours,

Ofer Azar

SABE President

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SABE Annual Conference: “Stretching Behavioral Economics”

Location: **Harveys Lake Tahoe (Nevada)**

Conference Dates: **July 21 - July 24, 2014**

Late Submission Deadline: **May 31, 2014**

Info: <http://www.unr.edu/sabe>

Message by: Mark Pingle (SABE 2014 Lake Tahoe Conference Organizer)

The SABE 2014 Lake Tahoe Conference will be held July 21-24, 2014 at Harvey’s Hotel on the South Shore of Lake Tahoe, Stateline, Nevada, USA.

Regular registration, which concluded March 31, was strong.

The available conference presentation slots are nearly all filled, with scholars from 22 different countries. This is not surprising, given the three terrific plenary speakers (Vernon Smith, Ulrike Malmendier, and Paul Zak), the fine conference hotel, and one of the most beautiful outdoor locations on earth.

A number of specific general sessions have been organized in advance by good scholars, including sessions on behavioral finance, behavioral public finance, neuroeconomics, human capital, group norms, household economics, and charitable giving. Sessions on consumer financial behavior have been organized by Fred van Raaij and Gerrit Antonides: One session will be focused on investment decision making, the other session on consumer behavior.

The conference also has planned free time, for attendees to enjoy the surroundings. During this free time, attendees can go on an organized hike in the Sierras or an organized bike ride. And, later in the evening, there is an optional dinner cruise where attendees can get out on Lake Tahoe.

Finally, those arriving early can attend a special neuroeconomics lunch lecture at the world renown Harrahs Automobile museum, given by Alison Harris as part of the pre-conference workshop for young scholars.

If you can now consider attending, please submit a late submission presentation proposal before May 31. You will not regret doing so.

To Submit a Presentation Proposal, return the following information to Mark Pingle, pingle@unr.edu: Presenter Name; Presenter Affiliation; Presenter Surface Mail Address (Street, City, State, Zip Code); Presenter Email Address; Presenter Phone; Proposed Presentation Title; Presentation Abstract (No more than 300 words).

Ideal Conference Location: Lake Tahoe is the number one outdoor tourist destination in the world, and South Tahoe is the premium Lake Tahoe location. Harvey's Hotel is a premium South Tahoe hotel, and SABE has negotiated room rates for conference participants at this four star hotel of less than \$100 per night at this prime season time. There are numerous outdoor activities you can pursue including, hiking, biking, boating, water skiing, parasailing, golf ...



Conference Sponsors: Cognitive and Brain Sciences Group, Department of Economics, and College of Business at the University of Nevada, Reno.

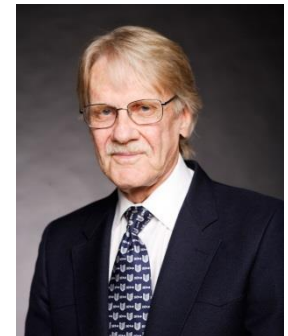
Featured Plenary Speakers



Ulrike Malmendier: Edward J. and Mollie Arnold Professor of Economics and Haas School of Business Professor of Finance at the University of California, Berkeley. Professor Malmendier has made numerous significant contributions to behavioral economics in many areas, including behavioral finance, economics of organizations, contract theory, law and finance, economics of institutions, and economics and psychology.

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Vernon Smith: George L. Argyros Endowed Chair in Finance and Economics and co-founder of the Economic Science Institute at Chapman University. Awarded the Nobel Prize in Economic Sciences in 2002 for his groundbreaking work in experimental economics.



Paul Zak: Professor of Economics and the founding Director of the Center for Neuroeconomics Studies at Claremont Graduate University. Credited with the first published use of the term “neuroeconomics.” His talk is entitled, “Neuroeconomics: Putting Humans at the Center of Economics.”

PREVIOUS CONFERENCES (2014): Reports

Panel Session on “Recession” at SABE/IAREP/ICABEEP Biennial Meeting *Clayton State University, Atlanta, July 28 2013*

In July 2013 a joint conference of two scientific organizations took place at Clayton State University in Atlanta, Georgia (July 25–29).

This conference, bringing together the International Association for Research in Economic Psychology (IAREP) and the Society for the Advancement of Behavioral Economics (SABE), attracted 125 scholars from more than 90 different organizations in 26 countries to discuss research in the areas of psychology and economics.

Such joint meetings have a long tradition within both organizations (the first being held in 1986 at Shefayim, Israel).

A topic attracting particular research attention at the conference was the recent financial crisis.

To address this interest, Esther Greenglass, a member of the scientific committee of the conference, organized and chaired a panel discussion about the financial crisis to which she invited six scholars from different countries.

This session – *The Recession and Its Effects: Where Do We Go From Here* – was held from 10:15 to 12:00 in July 28 (University Center, Room 272).

Panel members and the country in which each is based were as follows: Gerrit Antonides (The Netherlands), Fabian Chistanl (Germany), Gigi Foster (Australia), Joana Katter (Canada), Bruce Kaufman (US), and Stephen Lea (UK).

The paper:

“[The financial crisis and its effects: Perspectives from economics and psychology](#)” (*Journal of Behavioral and Experimental Economics* 50, 10-12), by Esther Greenglass and all panel members, synthesizes the main issues that were raised in this discussion.

Panelists discussed the financial crisis either in terms of its causes or its effects, rather than both.

The paper reports on all these aspects.

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SABE Session at the AEA/ASSA meetings in Philadelphia

Philadelphia Marriott, January 3 2014, 2:30 pm

Charlotte Phelps has organized a fascinating [*session for SABE at the AEA meetings in Philadelphia*](#):

Society for the Advancement of Behavioral Economics/American Economic Association

Human Reciprocity and Its Evolution (C7) (Panel Discussion)

Panel Moderator: Charlotte Phelps (Temple University)

David Sloan Wilson (Binghamton University)
The Evolution of Group-Advantageous Traits

Larry Samuelson (Yale University)
Repeated Games; Evolutionary Foundations of Economic Behavior

Samuel Bowles (Santa Fe Institute & University of Siena)
Discussion of issues raised by other panelists and audience

Herbert Gintis (Santa Fe Institute & University of Siena)
Discussion of issues raised by other panelists and audience

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Conference on Cooperation and Conflict in the Family

University of New South Wales in Sydney, February 2-5 2014

Economics and evolutionary biology have a rich history of analysis of cooperation and conflict in the family. Evolutionary biology sources the beginnings of this analysis to the work of Darwin in the mid to late 19th century, while the economic study of the family has origins that are more recent, dating to the late 1950s. Since then, however, a strong tradition has emerged of the application of the economic approach to fertility, marriage, mating markets and investment in the quality and quantity of children. While the ground being explored is common, the economic and evolutionary approaches are rarely reconciled. Particularly, the concepts of **fitness and utility**, which lie at the heart of evolutionary biology and economics, have not been unified across the disciplines. Fitness provides a basis for the emergence of traits and preferences, while in an economic utility framework they are assumed. **Cooperation and conflict in the family** provides a fertile area to build a bridge between these concepts. In recent decades, understanding of family dynamics has been revolutionized by parallel insights in evolution (sexual conflict theory) and economics that the interests of men and women can diverge, altering the balance between cooperation and conflict within the family.

In February 2014, Sydney hosted an unprecedented gathering of economic and evolutionary thinkers who explored the potential for a **closer synthesis between evolution and economics** in order to address the compelling mysteries that surround sex and reproduction. The Cooperation and Conflict in the Family conference was held at University of New South Wales in Sydney, Australia in February 2-5 2014. Leading economic and evolutionary researchers explored the nature of conflict and cooperation between the sexes in the areas of marriage, mating and fertility. **Invited speakers** were: Alison Booth (Australian National University), Monique Borgerhoff Mulder (University of California Davis), Lena Edlund (Columbia University), Michael Jennions (Australian National University), Hillard Kaplan (University of New Mexico), Hanna Kokko (Australian National University), Jason Potts (RMIT University), Paul Seabright (Toulouse School of Economics).

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The conference – **organized by Jason Collins & Rob Brooks** – provided an opportunity for researchers to discuss the economic and evolutionary biology approaches to these issues, explore common ground and identify collaborative opportunities. Areas of interest included: **Conflict in mating** (How does conflict between the reproductive interests of men and women affect mating markets and sexual strategies?); **Fertility** (How is the fertility decision made in marriage? What are the trade-offs between quality and quantity of children? What factors are behind the demographic transition and low fertility of the modern era?); **Investment** (How do the competing interests of men and women affect parenting behavior, work and household decisions?).

This conference has been reported by our SABE country representative **Gigi Foster** (University of New South Wales), who also highlighted that the behavioral/experimental community in Australia has grown and is doing very fine: “Several Australian universities (mainly in Sydney, Melbourne, and Queensland) now have state-of-the-art experimental laboratories; their faculty include internationally-renowned experimental and behavioral scholars, and are producing graduate students and research at the frontier of several streams of literature in the field. Our community runs an annual conference called ANZWEE that focuses on experimental economics research (<http://experimentaleconomics.org.au/>). Australia is a great place for international scholars in behavioral or experimental economics to spend a sabbatical or extended research visit. We hope to see you down under!”

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Conference on Experimental Methods in Policy

Willemstad, Netherlands Antilles, February 14-18 2014

In February 2014, a conference titled “Experimental Methods in Policy” took place on the island of Curaçao.

The conference brought together researchers (that is, professors, research fellows, post-docs, as well as graduate and undergraduate students) who share an interest in experimental and behavioral methods, particularly as those pertain to **policy**.

The conference was organized by **Uri Gneezy** (University of California, San Diego) and **Angelino Viceisza** (Spelman College) and was supported by grants from The World Bank’s 2015 World Development Report on Human Behavior, Spelman College, the Curacao Tourist Board, SOAB, and anonymous donors.

For more information, please visit <https://sites.google.com/site/viceisza/curacao-conference>.



NEXT CONFERENCES (2014) by deadline

TIBER Symposium on “Psychology and Economics”

Location: **Tilburg University, Holland**

Workshop Dates: **August 22, 2014**

Submission Deadline: **May 18, 2014**

Info: www.tilburguniversity.edu/tiber13

TIBER, the Tilburg Institute for Behavioral Economics Research, is happy to announce the 13th Tiber Symposium on Psychology and Economics, to be held on August 22, 2014 at Tilburg University.

The symposium aims to bring together Economists, Psychologists, Marketing researchers and others who work on Behavioral Decision Making, either in individual or interdependent settings. The symposium consists of two keynotes, a number of parallel sessions with presentations of about 20-30 minutes, and a poster session.

The goal of this series of symposia is to establish contact and discussion between researchers of the different fields. We look for empirical contributions from diverse fields, such as Individual Decision Making, Consumer Behavior, Bargaining, Social Dilemmas, Experimental Games, Emotions, Fairness and Justice, Rational Choice, and related subjects.

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Keynote speakers

Richard Zeckhauser, Harvard University

Shane Frederick, Yale University

Call for Abstracts

If you would like to contribute to TIBER by presenting your research, we invite you to submit an abstract of max. 250 words via our website. On the basis of these abstracts we will select presenters for the symposium. **Selection of speakers will be communicated by June 1, 2014.**

Information for Participants

More information about the program of the symposium and the keynote speakers, as well as the location of the symposium and the registration forms will soon be available here.

If you have any questions regarding the symposium, please contact Job Krijnen (j.m.t.krijnen@tilburguniversity.edu). Please use subject: ‘TIBER 13’.

Symposium Organizers

Job Krijnen, Ilja van Beest, Rik Pieters, Jan Potters, and Marcel Zeelenberg.

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NERD (Nuremberg Experimental Research Days) International Doctoral/Post-Doctoral Workshop

Location: **Universität Erlangen-Nürnberg, Germany**

Workshop Dates: **September 18-19, 2014**

Submission Deadline: **May 20, 2014**

Info: <http://inomics.com/1st-nerd-nuremberg-experimental-research-days-international-doctoralpost-doctoral-workshop-nuremberg>

The department of Economics at University of Erlangen-Nuremberg, in collaboration with the EFI (Emerging Fields Initiative)-project “Taxation, Social Norms, and Compliance: Lessons for Institution Design”, CEBID (Center for Economic Behavior and Institution Design), and SABE/IAREP/ICABEEP is organizing the first two-day international doctoral/post-doctoral workshop “Nuremberg Experimental Research Days” (NERD), September 18-19, 2014.

The aim of the workshop is to promote cooperation among young scientists. The researchers should be either in the late stage of their doctoral studies or in the early stage of their postdoctoral career. We intend to create a long-lasting network which will benefit all participants. We welcome experimental papers, field studies and econometric papers dealing with behavioral or experimental data.

Keynote speakers

Marie Claire Villeval, GATE University of Lyon

Nikos Nikiforakis, New York University, Abu Dhabi

Information for Participants

- We will cover accommodation expenses of all participants. The participants will be allocated in double-rooms (only same gender) at the Youth Hostel in Nuremberg’s renowned old town in direct neighborhood to the castle (<http://nuernberg.jugendherberge.de/en/Portrait>). If you intend to stay elsewhere, please mention it with your application.
- A small number of scholarships is available to cover travel expenses of participants who otherwise would be unable to participate. To be eligible for the scholarship please submit a CV and a Cover Letter, explaining your motivation to participate in the workshop and an estimation of your travel expenses in a single pdf file. The file should be named NERD_Scholarship_Firstname_Lastname.pdf.
- Please submit your paper until May 20, 2014 to nerd.workshop.2014@gmail.com. Only full papers will be considered. Papers on laboratory experiments should be accompanied by the instructions in the same pdf file. The file should be named NERD_Paper_Firstname_Lastname.pdf.
- Accepted participants will be notified by June 18, 2014.

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ESA (Economic Science Association) European Meeting

Location: **University of Economics in Prague, Czech Republic**

Conference Dates: **September 3-6, 2014**

Submission Deadline: **May 31, 2014**

Info: <http://esa2014europe.lee-vse.cz/>

The 2014 ESA (Economic Science Association) European Meeting will be organized by the Laboratory of Experimental Economics at the University of Economics in Prague (VŠE) from Wednesday, September 3rd (evening reception) to Saturday, September 6th (noon).

Keynote speakers

Tim Cason, Purdue University

Martin Dufwenberg, Bocconi University and University of Arizona

Charles Noussair, Tilburg University

Practical information

May 31st: Submission deadline

June 15th: Notification of acceptance

June 20th: Early registration cutoff

July 31st: Late registration cutoff

Conference organizers

Peter Katuščák

Tomáš Miklánek

Miroslav Zajíček

You can submit an abstract and later register through the ESA website at <https://www.economicsscience.org/index.html>. Once logged in, click on “Conferences” and choose our conference. Or, once logged in, the abstract submission/registration site can be reached directly at <https://www.economicsscience.org/displayConference.html?id=57>.

Contact: esa2014europe@gmail.com

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LabSi Workshop on Behavioral and Experimental Finance

Location: **University of Siena, Italy**

Workshop Dates: **September 12-13, 2014**

Submission Deadline: **May 31, 2014**

Info: <http://labsiconference.org>

Aim of the Workshop

Behavioral finance studies financial markets focusing on the behavioral and psychological factors that affect individual decision-making. Experimental economics has been widely used to test theories and models that predict actual behavior in financial markets. In recent years the interplay between these research fields has enhanced the understanding of financial markets and it has been very helpful for institutional design.

The objective of the workshop is to provide an opportunity to researchers in both fields to share their latest researches. We invite submissions of papers discussing behavioral finance both experimentally and theoretically, as well as papers analyzing asset pricing, market microstructure, and corporate finance issues from an experimental or theoretical perspective. Experimental methods should be understood in a broad sense, inclusive both of laboratory and field experiments. Theoretical papers should be referred to decision-making in financial markets.

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Abstract submission

Abstracts should be submitted by e-mail to labsiconference@gmail.com

Acceptance decisions will be communicated to authors by June 10th, 2014.

Keynote speakers:

Michael Kirchler, University of Innsbruck

Charles Noussair, Tilburg University

Workshop organizers

Marcello Basili, Valeria Faralla, Alessandro Innocenti, Luigi Luini.

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Conference on Research in Behavioral Finance

Location: **Erasmus University Rotterdam, the Netherlands**

Workshop Dates: **September 18-19, 2014**

Submission Deadline: **May 31, 2014**

Info: http://www.eur.nl/ese/conferences/behavioural_finance/

Aim of the Conference

We invite submissions of empirical and theoretical papers on all aspects of behavioral finance, to be considered for presentation at the first Research in Behavioral Finance Conference. We welcome papers that examine the financial decisions of individuals (in their role as consumers, investors, managers or advisors), the financial behavior of groups and organizations (in the public and private sectors), the dynamics of markets, and the interaction among these different forms of aggregation.

Keynote speakers

Itzhak Ben-David, Ohio State University

David Hirshleifer, University of California Irvine

Alan Kirman, University of Aix-Marseille III

Paper submission

Full papers and extended abstracts can be submitted online in PDF format. Notifications will be made in the first half of July.

Practical information

The conference will be held in Rotterdam, the Netherlands, at the campus of Erasmus University. The programme will consist of keynote speeches, parallel sessions, and a poster session. Rotterdam is an exciting place to visit, ranked number 10 by the New York Times for 2014 and ranked number 8 by Rough Guides!

Conference organizers

Martijn van den Assem

Saskia ter Ellen

Patrick Verwijmeren

Remco Zwinkels

Contact: RBFC2014@ese.eur.nl

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Nordic Conference on Behavioral and Experimental Economics

Location: **Aarhus University, Denmark**

Conference Dates: **September 26-27, 2014**

Submission Deadline: **May 31, 2014**

Info: <http://ncbee2014.wordpress.com>

The 9th Nordic Conference on Behavioral and Experimental Economics will be hosted at the Department of Economics and Business at Aarhus University from 26 to 27 September 2014. It starts Friday morning, 26 September, and ends Saturday afternoon, 27 September. The scientific program comprises two keynote lectures and paper presentations organized in parallel sessions.

Keynote speakers

Antonio Rangel (California Institute of Technology)

David Laibson (Harvard University)

Paper submission

Researchers interested in presenting should either submit a full paper or an extended abstract (1 – 2 pages) to mvandersen@econ.au.dk by 31 May. Please include the term “NCBEE”_ title_ author in the subject line.

The local organizers will evaluate all submissions. Acceptance will be primarily based on quality. Given similar quality, however, preference will be given to speakers from the Nordic countries. Authors of submitted papers will be informed about acceptance in late June.

There is no conference fee for presenters, but participants need to cover their own travel and accommodation expenses. The fee for non-presenters amounts to 500 DKK.

Important dates

31 May	Submission deadline
Late June	Notification about acceptance
31 July	Registration deadline for presenters (no participation fee)
31 August	Registration deadline for non-presenters (participation fee: 500 DKK)

Conference organizers

Alexander Koch, Emma von Essen, Heiner Schumacher, Julia Nafziger, Leonie Gerhards

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Society for Neuroeconomics Annual Meeting

Location: **Conrad Miami Hotel, Miami, Florida**

Conference Dates: **September 26-28, 2014**

Submission Deadline: **June 2, 2014**

Info: www.neuroeconomics.org/conference

The Society for Neuroeconomics invites submission of research abstracts for its 2014 annual meeting. Abstracts are encouraged from any area of neuroeconomic and decision neuroscience research.

The Society for Neuroeconomics promotes interdisciplinary research and discussion through its annual meeting. The meeting is attended by scholars of all levels from all areas of neuroeconomic research including the fields of economics, psychology, and neuroscience, as well as by leaders in fields such as finance and medicine. The meeting's format, consisting of general sessions and organized receptions and meals, provides ample opportunities for networking and off-line discussions.

Keynote Speaker

Ann Graybiel, Investigator and Institute Professor at the McGovern Institute for Brain Research at MIT

How to Submit

You may submit your abstract online by uploading it in Word or PDF format at <http://www.neuroeconomics.org/abstract>. All submissions will be considered for a presentation unless you opt out. If your submission is not selected for a presentation, the program committee will automatically consider it for a poster presentation. To qualify for abstract submission, you must be a member in good standing with your 2014 dues paid by the time of abstract submission. You can find membership and payment information or pay your membership dues at <http://www.neuroeconomics.org/membership>.

For more information

Contact Sameeraa Pahwa at pahwa@neuroeconomics.org

Consumer Neuroscience (Pre-conference) Annual Symposium

Location: **University of Miami, Florida**

Conference Dates: **September 25, 2014**

Submission Deadline: **July 7, 2014**

Annual Consumer Neuroscience Symposium is returning this year to the University of Miami on September 25, 2014. The purpose of the symposium is to take stock of the current knowledge at the intersection of consumer research and neuroscience, provide ideas for future research, and allow interested researchers to meet and discuss research ideas.

This is a half-day event, featuring several invited talks by top-researchers in the area, followed by a

panel of experts in marketing, psychology, and neuroscience. This is the pre-conference event for the Annual Society for NeuroEconomics Conference held at Conrad Miami Hotel, September 26-28: <http://neuroeconomics.org/conference/>. The event is free but the number of seats is limited; registration will be open this summer.

Keynote Speakers

Colin Camerer, California Institute of Technology, USA

Scott Huettel, Duke University, USA

Wes Hutchinson, The Wharton School, USA

Brian Knutson, Stanford University, USA

Bob Meyer, The Wharton School, USA

Bernd Weber, University of Bonn, Germany

Call for Abstracts: Talks and Posters

We will accept up to 3 talks and up to 15 poster presentations. The same abstract should be submitted for both categories. Abstract guidelines are below:

Abstracts should describe novel theoretical, computational or empirical results.

The abstract should (ideally, these sections will be indicated explicitly):

1. state the study's objective,
2. briefly describe the methods used,
3. summarize the results obtained, and
4. state the conclusions.

Abstracts should emphasize the significance of results to consumer behavior and general principles rather than describe ordinary methods and procedures.

The body of your abstract should be no more than 2,300 characters, including punctuation (not spaces).

Abstracts must include title, authors, presenting author, institutions, contact information for corresponding author, and abstract text.

All Abstracts are due by July 7, 2014. Please email your abstracts to consumerneuro@bus.miami.edu.

For any questions, please free to contact us at consumerneuro@bus.miami.edu.

Symposium organizers

Milica Mormann, University of Miami, USA

Hilke Plassmann, INSEAD & Ecole Normale Supérieure, France

Carolyn Yoon, University of Michigan, USA

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Workshop on Public Organizations

Location: **University of Vienna**

Conference Dates: **September 8 - 9, 2014**

Submission Deadline: **June 15, 2014**

Info: <http://pubo.univie.ac.at/home/>

Aim of the Workshop

The aim of the workshop is to bring together researchers that are interested in all aspects of public organizations, that is, organizations involved in the production and delivery of public services.

Areas of interest include but are not restricted to: the motivation of workers, managers and owners of public organizations, management and organizational practices in the delivery of public services, the funding of public organizations through philanthropy and other means, the role of partnerships between the government and public organizations and the scope for regulation.

Both theoretical and empirical (experimental/field) contributions are welcome.

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Supporting Bodies

The workshop is organized by the Vienna Center for Experimental Economics (VCEE) and the Economics Department of the University of Southampton, with the support of Bank Austria and UniCredit and Universities Foundation.

Best Paper Awards

Two Best Paper Awards are offered by UniCredit & Universities for the 2 best papers presented by young researchers on this topic. Each winning paper will receive €2,000 before tax. The winners will be invited to present their paper during the workshop. Papers should be submitted to public.organizations@gmail.com by 15 June 2014. For more information, please visit the website: http://www.unicreditanduniversities.eu/index.php/en/fellow/show/fellow_id/19

Workshop organizers

Mirco Tonin

Jean-Robert Tyran

Michael Vlassopoulos

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SJDM (Society for Judgment and Decision Making) Annual Meeting

Location: **Long Beach, California**

Conference Dates: **November 21-24, 2014**

Submission Deadline: **June 30, 2014**

Info: <http://www.sjdm.org/programs/2014-cfp.html>

The Society for Judgment and Decision Making (SJDM) invites abstracts for oral presentations, posters, and symposia on any interesting topic related to judgment and decision making. Completed manuscripts are not required. SJDM's annual conference will be held in Long Beach, California, November 21-24, 2014. The conference will take place at one or both of these hotels: Westin Long Beach, Hyatt Regency Long Beach. More information on the location and hotels will be posted in early June on the society webpage at www.sjdm.org.

Keynote speaker

John List, University of Chicago

Submissions

Submissions for symposia, oral presentations, and posters should be made through the SJDM website at <http://www.sjdm.org/abstract-review/htdocs>. Technical questions can be addressed to the webmaster, Jon Baron, at webmaster@sjdm.org. All other questions can be addressed to the program chair, Jack Soll, at jsoll@duke.edu.

Eligibility

At least one author of each presentation must be a member of SJDM. Joining at the time of submission will satisfy this requirement. An individual may give only one talk and present only one poster, but may be a co-author on multiple talks and/or posters. Please note that both the membership rule and the one-talk/one-poster rule will be enforced.

Note for non-US citizens requiring Visas

Travelers from certain countries may need extra lead time to obtain travel documents. Although we are unable to accept talks early, we can provide notification of an "accepted presentation." This means that you would at least be guaranteed a poster. We can do this because posters are typically evaluated only for content and most are accepted. If you submit for a talk, you would receive a notice of an accepted presentation immediately, and a decision on your talk at the usual time. To take advantage of this option, you should still submit through the regular process, and also send a request to the program chair, Jack Soll, at jsoll@duke.edu.

Awards

The **Best Student Poster Award** is given for the best poster presentation whose first author is a student member of SJDM. The **Hillel Einhorn New Investigator Award** is intended to encourage outstanding work by new researchers. Applications are due June 30, 2014. Further details are available at <http://www.sjdm.org/awards/einhorn.html>. Questions can be directed to Neil Stewart, neil.stewart@warwick.ac.uk. The **Jane Beattie Memorial Fund** subsidizes travel to North America for a foreign scholar in pursuits related to judgment and decision research, including attendance at the annual SJDM meeting. Further details will be available at <http://www.sjdm.org/awards/beattie.html>.

Program Committee

Jack Soll (Chair), Robyn LeBoeuf, Katy Milkman, Nina Mazar, Katherine Burson, Anuj Shah, Ana Franco-Watkins, Meng Li, and Mare Appleby (conference coordinator).

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Behavioral Models of Politics Conference

Location: **Duke University, North Carolina**

Conference Dates: **October 10-11, 2014**

Submission Deadline: **July 1, 2014**

As we had such a successful conference in Pittsburgh last year, we're doing it again! We are pleased to announce that this year's Behavioral Models of Politics Conference will be held at Duke on October 10-11, 2014. We aim to bring together scholars to discuss and share research related to various ways that analytical models of politics can be broadened to include "behavioral" concepts.

We welcome submissions using a wide variety of approaches, both theoretical and empirical. Theoretical approaches might include behavioral game theory, bounded rationality, adaptation and learning, and evolutionary models. Empirical research might test or challenge conventional modeling assumptions, identify the boundaries between rational and boundedly rational behavior, or document empirical regularities that might be accounted for by behavioral models. We would also be interested in papers that applied experimental or computational neuroscientific approaches to political decision-making as well as work in political psychology and behavior that takes an analytical or behavioral decision research approach.

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If you are interested in participating in the conference as a paper presenter or discussant, or even just as an attendee, please fill out the form here (https://docs.google.com/forms/d/122-8r5QKFg_oU8EKgUn9HWVeIE0xO-x_gu1CBD1QaJY/viewform?usp=send_form).

The deadline for submissions is July 1, 2014, and we will notify presenters of acceptances by August 1. Any questions should be sent to david.siegel@duke.edu or woon@pitt.edu.

Sincerely,

Conference organizers:

David Siegel (Duke University, local host)

Jon Woon (Pittsburgh University)

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Workshop on Experiments in Monetary Policy

Location: **Lyon, France**

Conference Dates: **November 5-6, 2014**

Submission Deadline: **July 1, 2014**

Info: www.gate.cnrs.fr/emp

The workshop “Experiments in Monetary Policy”, organized by the GATE-LSE research center (CNRS), will be held in Lyon on November 5-6, 2014.

The workshop welcomes presentations covering topics related to the application of experimental macroeconomics to monetary policy/central banking issues. It will be organized to further promote the use of laboratory experiments in monetary policy and enhance exchanges and bring together researchers in the field (from academia as well as from central banks). It will have a special emphasis on behavioral aspects in the transmission process of monetary policy and in the formation of inflation expectations. Specifically, we want to advance exchange of ideas and methods in designing rules for monetary policy, information disclosure, and financial market regulation that account for private agents' behavior under strategic uncertainty. The workshop will also be used for discussing appropriate designs of monetary policy experiments and their advantages and limitations.

Main topics:

- Rules and optimal monetary policy/stabilization policy, central bank credibility issues in the lab
- Laboratory and field experiments on DSGE models
- Inflation expectation formation in the lab
- Transparency and central banks' communication strategies in the lab

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A discussion about new paradigms and trends in designing experiments in monetary policy contexts is also welcome.

Keynote speakers

Klaus Adam (University of Mannheim)

Cars Hommes (CeNDEF, University of Amsterdam).

A round table will be held on the theme “What can we learn from the interaction between experimental macroeconomists and central bankers for policy design?”.

To submit a paper, please send either a full paper or an extended abstract with the main results to cornand@gate.cnrs.fr. We will cover accommodation for two nights for speakers.

Workshop Organizers

Camille Cornand (CNRS, GATE-LSE research center)

Frank Heinemann (Technical University of Berlin)

Special Issue of the *Journal of Economic Studies* “Experiments in Macroeconomics” (Editors: Frank Heinemann and Charles Noussair)

The *Journal of Economic Studies* will be publishing a special issue entitled “Experiments in Macroeconomics”, to accompany the workshop Experiments in Monetary Policy. We encourage the authors of papers presented at the workshop to submit their work to the special issue. The purpose of the special issue is to highlight the variety of questions in macroeconomics that experimental methods can address. Papers will be subject to the journal's review process, and we anticipate publication in late 2015.

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GRADUATE PROGRAMS & WINTER/SPRING/SUMMER SCHOOLS by deadline

**International Max Planck Research School on
“Adapting Behavior in a Fundamentally Uncertain World”**

Location: **Max Planck Institute, Jena, Germany**

Summer School Dates: **July 13 – August 8, 2014**

Submission Deadline: **May 18, 2014**

Info: <https://www.imprs.econ.mpg.de/summerschool/>

The International Max Planck Research School (IMPRS) Uncertainty Summer School aims at stimulating the **scientific discourse on decision making under uncertainty between economists, psychologists and legal scholars**.

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The 8th Summer School of the IMPRS Uncertainty will be held from July 13th till August 8th.

Keynote Speaker

Jennifer Arlen (New York University School of Law).

The Summer School is a coordinated event with the Summer School of the DFG Graduate School “Economics of Innovative Change”.

Information about previous editions of the summer school and the preliminary schedule for this years’ summer school can be found on the website (please note that all courses, names, slots, etc. are still subject to change!

Are you currently a PhD student? Are you interested in the IMPRS Uncertainty Program? If you wish to participate in the IMPRS Uncertainty Summer School 2014 you can apply online! All you have to do is to fill in the online application form and submit your CV as well as ONE letter of recommendation.

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IPSA-NUS Summer School for “Social Science Research Methods”

Location: **National University of Singapore**

Summer School Dates: **June 30 – July 11, 2014**

Submission Deadline: **May 31, 2014**

Info: <http://methods-school.nus.edu.sg/>

The 3rd Annual IPSA-NUS Summer School for Social Science Research Methods will be held at the National University of Singapore, June 30-July 11, 2014.

This year’s Methods School offers **twelve courses in quantitative, qualitative, and formal methods**. Among them:

Experimental Methods (**Becky Morton**, NYU)

Game Theory (**Stephen Chaudoin**, Pittsburgh)

Maximum Likelihood Estimation (**Randy Stevenson**, Rice)

Mixed Methods (**Max Bergman**, University of Basel)

Quantitative Text Analysis (**Will Lowe**, University of Mannheim)

Regression Analysis (**Guy Whitten**, Texas A&M)

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For more information on the various courses, registration fees, financial aid (application deadline: May 31), please contact methods-school@nus.edu.sg or <http://facebook.com/methodsschool>.

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Summer School in “Computational Macroeconometrics - Programming in MatLab”

Locations: **University of Salento, Lecce, Italy**

Workshop Dates: **July 28 – August 1, 2014**

Submission Deadline: **June 30, 2014**

Info: <http://www.seec.unisalento.it>

The Summer School in “Applied Macroeconomics” will be held at the Department of Economics and Quantitative Methods of the University of Salento (Lecce, Italy) from July 28 to August 1, 2014.

The main aim of this 30 hours course is to provide an introduction to working with Matlab.

The approach is problem based, i.e. **students will be made familiar with the software using well-known examples from applied macroeconomics.**

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The eight lectures will give an introduction to the examples and the required programming tools. In two tutorial sessions, students have the opportunity to consolidate the material from the lectures.

Topics

Topic 1: Introduction to Matlab, Working with Matrices, Basic Programming

Topic 2: VAR Analysis of Monetary Policy (Estimation, Impulse- Responses, Forecast Error Decomposition)

Topic 3: State-Space Models and the Kalman Filter

Topic 4: Working with DSGE Models

Lecturer

Ulrich Woitek, University of Zurich

Scientific Organizer

Camilla Mastromarco, University of Salento (camilla.mastromarco@unisalento.it)

Winter Experimental Social Sciences Institute

Location: **NYU Abu Dhabi, United Arab Emirates**

Beginning of the next program: **January 7-22, 2015**

Application Deadline: **1 August 2014**

Info: <http://nyuad.nyu.edu/en/research/faculty-research/ssel-laboratory/winter-institute.html>

The Division of Social Sciences and the Social Sciences Experimental Laboratory (SSEL) at New York University Abu Dhabi, and the NYU Abu Dhabi Institute are pleased to sponsor the Second Winter Experimental Social Sciences Institute (WESSI) at NYU Abu Dhabi January 7-22, 2015.

The Institute is designed to provide **training for social science graduate students and junior faculty in experimental methods, broadly defined**. The institute will provide training in lab, field, lab-in-the-field, and survey experimental methodology and cover a broad range of substantive topics in the social sciences drawn from economics, political science, and sociology. Practical training for lab-in-the-field experimentation will be provided. The Inaugural Institute will also include a special module on the issues and concerns of conducting experiments in Africa, the Middle East, and the surrounding region.

Importantly, each student at the Institute will be given the opportunity to receive personal feedback on his or her own research, through presentations during the Institute and from meeting individually with faculty.

Due to generosity from the NYU Abu Dhabi Institute, students at WESSI 2015 will not pay tuition and shared housing will be provided free of charge. Students are only responsible for their own transportation expenses and most meals. PhD students at NYU are eligible for a limited number of transportation scholarships.

Applications will be accepted until August 1st. Selected participants will be notified by September 1st. **APPLY HERE:** https://nyu.qualtrics.com/SE/?SID=SV_80Tf6XOIgSqS1Fj

Please email me at rebecca.morton@nyu.edu if you have any questions.

Faculty for WESSI 2015 include:

Juan-Camilo Cardenas, Universidad de los Andes

Johannes Haushofer, Princeton University

Macartan Humphreys, Columbia University

Amaney Jamal, Princeton University

Tarek Masoud, Harvard University

Rebecca Morton, NYU and NYU Abu Dhabi

Dustin Tingley, Harvard University

Peter van der Windt, NYU Abu Dhabi

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SPECIAL ISSUES (Call for Papers) by deadline

Call for Papers

Special issue on

Taxation, Social Norms, and Compliance

Journal of Economic Behavior & Organization

Submission Deadline: **June 15, 2014**

Guest Co-editors:

- **Thiess Büttner** (FAU Erlangen-Nuremberg)
- **Veronika Grimm** (FAU Erlangen-Nuremberg)

The *Journal of Economic Behavior & Organization* will publish a special issue on [Taxation, Social Norms, and Compliance](#).

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Articles should present new theoretical and empirical research on individual and social determinants of tax compliance.

Particular emphasis should be placed on the role of institutions and of social and cultural norms for compliance as well as the behavioral foundations of compliance.

Contributions may include experimental and field-experimental as well as more standard empirical research and theoretical work.

The submission system for the special issue will remain open until June 15, 2014.

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Call for Papers
Special issue on
Experimental and Behavioral Economics of Healthcare
Journal of Economic Behavior & Organization

Submission Deadline: **September 30, 2014**

Guest Co-editors:

- **James C. Cox** (Georgia State University)
- **Ellen P. Green** (Arizona State University)
- **Heike Hennig-Schmidt** (University of Bonn)

The *Journal of Economic Behavior and Organization (JEBO)* will publish a special issue on [experimental studies in health economics](#). Experimental economics provides a paradigm for research on the healthcare market and problems with information and incentives in the provision of healthcare. The interaction between experimental and health economics enriches our understanding of decision-making in the healthcare market and encourages novel methods of healthcare research.

The aim of this special issue is to gain insight into the incentive and information problems in the healthcare market that have led to inefficiencies. We welcome submissions that apply experimental methods, mechanism design and decision support information technology in the laboratory or the field. We encourage supply-side topics and applications to insurance, physician behavior, or behavior of other providers.

Submissions will be accepted until September 30, 2014. When submitting, please select “Health Experiments” as the article type. Submission fees are waived for this special issue.

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Call for Papers

Special issue on

Cognitive Abilities and Economic Behavior

Journal of Behavioral and Experimental Economics (formerly: Journal of Socio-Economics)

Submission Deadline: **November 1, 2014**

Guest Co-editors:

- **Pablo Brañas-Garza** (Middlesex University London)
- **John Smith** (Rutgers University-Camden)

It is a fundamental goal of economics to better understand and better predict economic behavior. One of the challenges in this endeavor is to account for the observed heterogeneity of behavior. Researchers are increasingly regarding cognitive abilities as a key component in understanding this heterogeneity. As such, the Journal of Behavioral and Experimental Economics (JoBEE) announces a special issue on Cognitive Abilities and Economic Behavior.

The issue will seek to highlight the diversity and the quality of the current research in this emerging line of inquiry. By assembling a collection of state-of-the-art papers in a single issue we hope to promote additional research on the topic and to help guide theoretical improvements.

We encourage the submission of experimental or empirical papers that employ explicit measures of cognitive ability (for instance, the cognitive reflection test, the Raven test, or other such measures) or implicit measures of cognitive ability (for instance, digit ratios, SAT scores, or other such measures).

We also encourage the submission of studies that examine strategic or nonstrategic behavior. The nonstrategic behavior under consideration could include, but is not limited to, choices involving risk and choices involving payoffs across time periods. The strategic behavior under consideration could include, but is not limited to, the analysis of equilibrium or cognitive hierarchy models, observations within a particular game or across different types of games, and the effect of information regarding the cognitive ability of the other subjects.

In order to provide a balanced overview of the research, we also encourage the submission of studies that investigate but do not find a significant relationship between cognitive abilities and economic behavior.

SUBMISSION INFORMATION

The due date for submission of manuscripts is November 1, 2014, but papers can be submitted earlier and the review process will start immediately after submission. Only original papers that are not currently under review or published in other journals may be submitted. Prior submission of abstracts is not required. However, the editors welcome inquiries from authors about the appropriateness of their project for the special issue.

Follow the guidelines for authors and submit the manuscript via [JoBEE's online submission system](#). Indicate that the submission is for the special issue on Cognitive Abilities and Economic Behavior.

For questions, contact John Smith (smithj@camden.rutgers.edu).

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Call for Papers
Special issue
In honor of John O. Ledyard
Games and Economic Behavior

Submission Deadline: **March 1, 2015**

Guest Co-editors:

- **Yan Chen** (University of Michigan)
- **Thomas R. Palfrey** (California Institute of Technology)

A special issue of *Games and Economic Behavior* is being produced to celebrate John Ledyard's contributions to game theory, economics, and political science, on the occasion of his 75th birthday. We are soliciting contributions to this volume in his areas of research, including mechanism design and market design, public good provision, voting, and electoral competition. We welcome both theoretical and experimental submissions in these areas. Contributions with clear connections to Ledyard's published work are especially encouraged.

John Ledyard has made fundamental contributions to game theory and its applications to economics and political science. His research on the theoretical foundations and applications of mechanism design has contributed greatly to our understanding of the roles of incentives and information in organizations, markets, and political systems. Ledyard was also the first to apply Bayesian games to political science and developed a general equilibrium approach to the theory of electoral competition and voting with private information. He has also worked actively in the practical application of the principles of game theory, mechanism design and market design to solve real world allocation problems. These applications include the design of markets for trading pollution rights, combinatorial auctions, and portfolio trading in thin markets. Ledyard is a Fellow of the Econometric Society and the American Academy of Arts and Sciences. He is former president of the Public Choice Society. Among his many editorial and professional activities, he is one of the founding members of the Game Theory Society and has served as a Special Issue Editor for *Games and Economic Behavior*.

Contributions should adhere to the following guidelines:

- Contributions should be in the research areas described above, broadly defined.
- One copy of the submitted paper should be sent to the journal editorial office following the standard GEB process outlined at <http://www.journals.elsevier.com/games-and-economic-behavior>. When submitting the paper on the electronic editorial system, please ensure **Ledyard Special Issue** is selected as the Article Type. In addition (but not as a substitute), please e-mail an electronic copy of the paper and the submission cover letter to Thomas R. Palfrey (trp@hss.caltech.edu). The submission cover letter should specifically indicate that the authors wish to be considered for the Ledyard issue.

Priority will be given to papers arriving before March 1, 2015. Papers submitted after the deadline may be considered at the discretion of the editors. The target publication date is spring 2016. We will make every effort to meet this target.

All submitted papers will be refereed by the usual GEB standards and procedures. At the discretion of the authors and the editors, accepted papers may be converted to regular GEB accepted papers at any time prior to final typesetting.

For further information please contact Yan Chen or Thomas R. Palfrey.

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BOOK REVIEWS

An Economic Theory of Greed, Love, Groups, and Networks

Published on April 2013

Authors:

- **Paul Frijters** (University of Queensland)
- **Gigi Foster** (University of New South Wales)

Publisher: *Cambridge University Press*

Links to the book:

<http://www.cambridgeblog.org/2013/08/economists-feel-the-love/>

<http://www.amazon.com/Economic-Theory-Greed-Groups-Networks/dp/1107678943>

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Two book reviews have been recently published:

- [*Journal of Economic Psychology* 39: p. 441-442, by **Andrew Leigh**](#)
- [*The Economic Record* 89 \(287\): p. 584-585, by **Pablo Guillen Alvarez**](#)

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Risky Curves: On the Empirical Failure of Expected Utility

Published on February 3, 2014

Authors:

- **Daniel Friedman** (University of California, Santa Cruz)
- **R. Mark Isaac** (Florida State University)
- **Duncan James** (Fordham University)
- **Shyam Sunder** (Yale School of Management)

Publisher: *London Routledge*

Link to the book: <http://www.routledge.com/books/details/9780415636100/>

Synopsis (by the authors)

Seven decades ago, Von Neumann and Morgenstern proposed curved utility functions for explaining choice under risk, generalizing a suggestion two centuries earlier by Daniel Bernoulli. That proposal continues to dominate the field, as theorists continue to devise new parameterized curves (e.g., for value from gains and losses, and for cumulative probability) while experimenters devise new protocols to elicit data and report estimates of parameters. From intensive interest and large volume of this literature, it is easy to get the impression of scientific progress.

In this book we show that the empirical harvest so far has, in fact, been quite meager. Estimated parameters (e.g., risk-aversion coefficients) exhibit remarkably little stability outside the context in which they are fitted. Their power to predict out-of-sample is in the poor-to-nonexistent range, and we have seen no convincing victories over naïve alternatives. Outside the laboratory, expected utility theory and its generalizations have provided surprisingly little insight into economic phenomena such as securities, real estate or labor markets, insurance, gambling, or business cycles. It is perhaps time to ask whether the failure to find stable replicable results is the result.

Although our main purpose is to raise doubt about the current approach, we do offer some positive suggestions. We reconsider the meaning and measures of risk and of risk aversion; we recommend using simple expected value criterion, while looking for explanatory power in the constraints and the real options that decision makers face; and we note recent work in evolution, learning, and physiology that someday might lead to a better understanding of, and ability to predict, decisions in an uncertain world.

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MISCELLANEOUS

Important updates about the *Journal of Socio-Economics*

(continued as the *Journal of Behavioral and Experimental Economics*)

April 2014

Message by: **Ofer H. Azar** (Editor, *Journal of Behavioral and Experimental Economics*)

I am happy to report that starting from its April 2013 volume, the *Journal of Socio-Economics* is indexed in the Web of Science database of Thomson Reuters. Addition of the journal to Journal Citation Reports and computation of its impact factor are expected in the future. In the meantime the impact factor based on another database (SCImago) is available (see <http://www.journals.elsevier.com/journal-of-socio-economics/news/editorial-the-impact-factor-and-ranking/>).

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Another important change is that the journal changes its title to the *Journal of Behavioral and Experimental Economics* (*JoBEE*) starting from the April 2014 volume. The journal originally started as the *Journal of Behavioral Economics* in 1972. Volumes 1-19, over the years 1972-1990, were published under this title. In 1991 the title changed to the *Journal of Socio-Economics*. However, the recent scope of the journal and the way I see it moving forward led me and others to think that the new title of "*Journal of Behavioral and Experimental Economics*" better captures the journal's content, and consequently the decision to change the title was made.

I want to take this opportunity to thank the Associate Editors, Book Review Editor, Editorial Board Members and ad-hoc referees, whose cooperation and efforts help me tremendously in editing the journal and improving both the quality of the journal and the efficiency and timeliness of the review process.

And to our authors – thank you for sending us your papers and please consider the *Journal of Behavioral and Experimental Economics* as an outlet for your high-quality research.

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News about the 2016 joint IAREP-SABE-ICABEEP conference

- It will be held in **Wageningen**, The Netherlands.
- Dates will be set for **July, 2016**.
- Wageningen is a small town in the middle of the Netherlands, and can be reached conveniently by rail from **Schiphol Airport**.
- A boat tour on the **river Rhine** is most likely.
- **Suggestions for keynote speakers** are welcome. Please send them to **Gerrit Antonides** (gerrit.antonides@wur.nl).

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2014 INFORMS Decision Analysis Society: Student Paper Competition

Submission Deadline: **June 15, 2014**

The Student Paper Award is given annually to the best decision analysis paper by a student author, as judged by a panel of the Decision Analysis Society of INFORMS. Students who did not complete their Ph.D. prior to May 1, 2014 are eligible for this year's competition.

The award is accompanied by a plaque and a \$500 honorarium. The award will be presented and the winner will also be invited to present his or her paper at the DAS Awards Session at the INFORMS Annual Meeting to be held in San Francisco, California, November 9-12, 2014.

All students doing work in or related to decision analysis (e.g., decision methodologies, experimental studies, and applications) are encouraged to submit a paper. The majority of work, including writing, must be that of the student, though faculty members or other mentors can be co-authors if appropriate. The paper should be 30 pages or less (double spaced and 12 point font) and, in the standard format of Decision Analysis, Management Science, or Operations Research.

If you are a faculty member who is supervising students, please inform them of this opportunity. If you are a student reading this, please encourage your classmates (and yourself) to submit a paper and to join the Decision Analysis Society (<http://www.informs.org/Community/DAS>). While we encourage all applicants to join DAS, it is not necessary for students to be members in order to be eligible for the competition.

To be considered for this year's competition, please email Seth Guikema, at sguikema@jhu.edu, by the deadline, June 15, 2014, with your final submission of:

- (i) An electronic version of your paper in PDF format, and
- (ii) A letter in PDF format from one faculty co-author (if any) articulating your role in writing this paper.

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